Challenges of Security Feature Adoption

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Agenda

Situation

Exposure and Costs

Security Adoption Complexities

Discussion







Situation: Security Adoption is a Problem

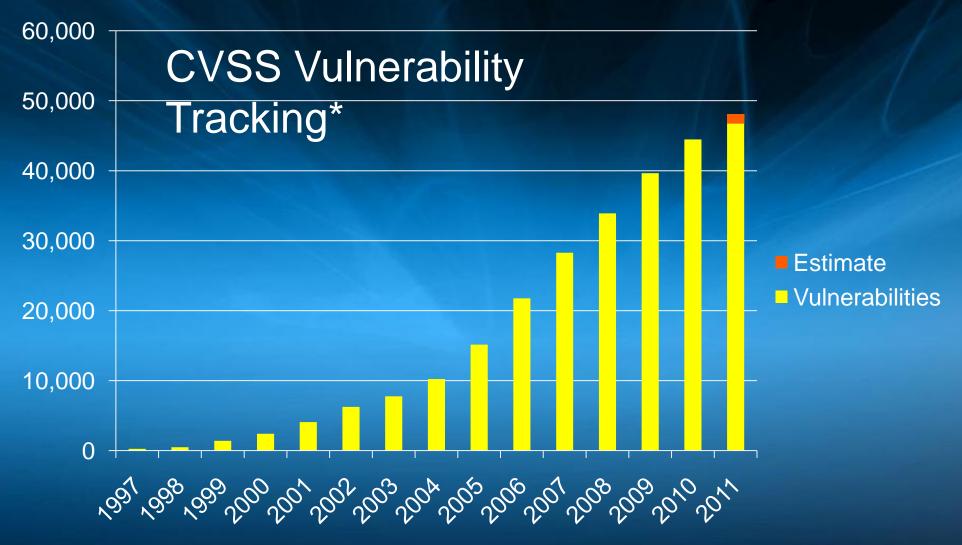
- Security is an "End to End" problem
 - System vendors provide some technology elements
 - Software and Service vendors provide some elements
 - -End user must adopt and "turn on" the security features
 - -The End user is typically the "weakest link" in the security ecosystem
- End user scope includes many devices
 - -Traditional compute engine (PC, Mac, ...)
 - -Cloud and Servers
 - –Mobile Smart Phones and Tablets
 - -Control Systems, automobiles,
- An end user device can access enterprise or control systems
- Security feature that is not adopted end to end is not security







Vulnerabilities Grow Daily



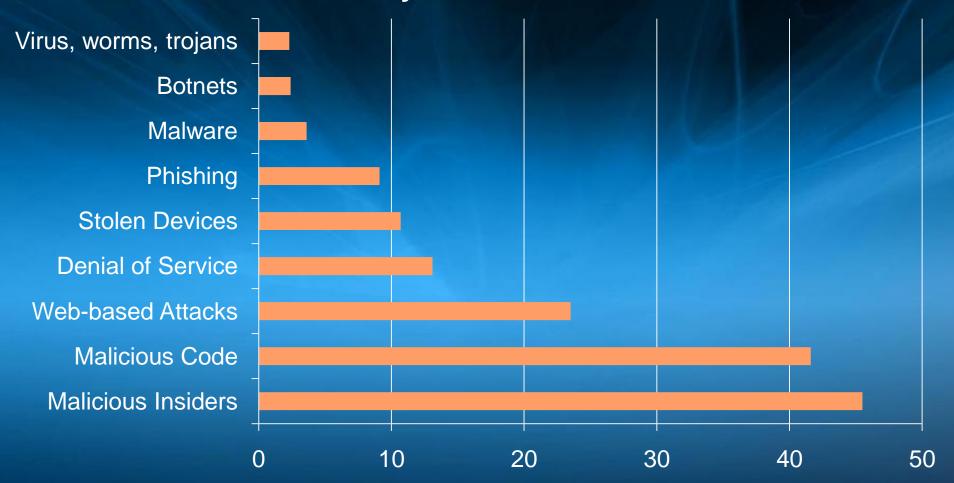
Growth of Software alone > 5K Year over





Exposures Can Be Long*

Days to Resolve



*Source: Ponemon Institute Study, August 2011 – 50 organization study Note: Resolve is time from discovery to point the situation is declared contained



Advancing Technology for Humanity



Who Cares About Security

- IT needs to protect assets:
 - 35% CAGR 2010-2014 Mobile security alone
- SMB needs security with no IT staff/skills
 - Neustar shows 75% SMB would fail with a DOS attack on their sites
- Cloud Computing:
 - Visa estimates on-line fraud> \$2.7 B in 2010 Reuters January 2011
- ISVs:
 - IDC 2009 report shows \$55B loss in Software piracy
- Many Others:
 - Retail, Banking, Government, Social Media, Control Systems, Factories
- Consumers want security but do not understand it enough to worry, until they lose. They create the "the weakest link"
 - Despite news reports, ID thefts, auto thefts, ...







Areas of Security Technologies

Identity Protection & Fraud Deterrence



Securing Media,
Data
and Assets

Recovery,
Patching and
Upgrading



Defending you against hidden Trojans, etc



Protect your valuable data & assets from theft or loss



Quickly recover from an attack

Access to your systems & services is more secure







Adoption Complexities

- Industry (and Government)
 - Cloud access convenience vs. lack of device control
- End Users
 - Lack of adoption due mainly to lack of value understanding, Facebook™ sharing more understandable
 - Social Networking often leads to security exposures via leaks
- Vendors/Providers
 - Industry wide accepted security Impact Metrics unavailable
 - Feature providers do not always consider cross ecosystem costs
 - Legacy systems not always considered
 - Too awkward usage results in non-consumer adoption
 - Market requires multiple device solutions
 - Product support, updates, recovery and upgrades often too short or nonexistent
 - Target customer confusion over offering







Vendor Area Examples Solutions

Area	Strong	Middle	Weak
Impact Measurement	Industry Standard Comparison or Benchmark	Vulnerability or Independent Analysis	"Trust Me"
Cost Factors	OxM/BIOS no BOM ISV/OSV Common Code Base – separate SDK & Library	OxM/BIOS minimum BOM and validation	OxM/BIOS major (change or validation) Separate Codes
Legacy	Package allows legacy "to work" – new HW is better	Legacy is has minor transition, but things "sorta work"	Ignore Legacy
Consumer	Minimize interface overhead, open to multiple platforms	Give and Take; Usable but with issues	Force service and design; awkward usage
Market	Multiple Device Considerations	Selected continuum devices	Unique Platform Solution
Support	Well defined Update and Upgrade strategy	Limited Update options	No update considerations
Usage Complexity	Easy to use and understand	Limited usability challenges	Confusing for End User





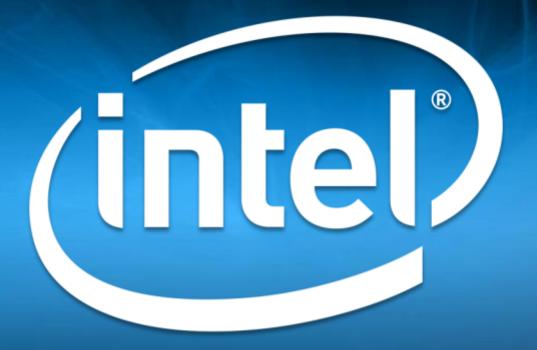


Discussion

- Where do you see Adoption Challenges?
- Do you agree that lack of adoption "end to end" in the ecosystem creates a major exposure even for the control industry?
- How to address growing Social Networking impacts?
- Can we cooperate to scope standard Adoption Criteria?
- How to push Industry Accepted Metrics, Benchmarks and Brands?
- How to find an acceptable way to assist the consumer in value understanding and adoption of security?



- The weakest link" needs suitable assistance they can use









IEEE Security Ranking

